

# **Executive Leadership Summit 2019**

Unleash your leadership potential







# Why.

What got you here, won't get you there.

Join the **Executive Leadership Summit** to take your career to the next level.

The skillset you have isn't going to get you the job you want. To ensure you have the capability to truly lead a business rather than manage it, you need to re-tune your understanding of contemporary business and the evolving global economy. You need to understand your core values in order to lead with authenticity and strength. You need to know how to drive innovation and thrive in the disruptive business environment of the 21st century. You need to keep your organisation performing and implement clear-cut and integrated strategy. You need to understand how complex enterprises thrive, and how to drive diverse business models. In short, you need to be at the cutting edge.

To get there, you need not just the tools but the insight of seasoned executives.

#### + Program

Back for its second year **Executive Leadership Summit 2019** focuses on the core learnings of an MBA with practical, experience-based keynotes and case studies from the leaders of Australia's most successful companies. With sessions on leadership, strategy, innovation, operations, marketing, people and change management, this is the only event you need to fine tune your all-round leadership skills or take them to the next level.

Take control of your leadership capability. Become the leader your organisation needs at the **Executive Leadership Summit 2019**.

## + What Our Past Attendees Have To Say



Great Speakers and well run. Thank you! Very valuable, motivating and inspiring!

- Assistant Director, DHS



Very inspiring! Practical advice. Clear and articulate. Loved the insight as well as the simplicity.

- NAB



Diverse range of speakers. Well delivered.

Useful key takeaways.

Brutally honest and great to understand how to work your way from bottom to top.

- Ports of Auckland

- Intrepid Group

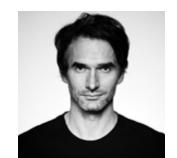


#### EXECUTIVE LEADERSHIP SUMMIT 2019

# Our Incredible Speaker Line-Up.



**Mark Bouris AM** Entrepreneur, Author, Academic, Media Personality and Businessman



Todd Sampson Adventurer, Filmmaker, Television Presenter and Businessman



Michael Bungay-Stanier Author The Coaching Habit



Suzy Nicoletti MD





**Marnie Baker** 



**Tim MacKinnon** MD **ebay** 



Michael Schneider MD **SUNNINGS** 



Nikki Lawson MD





Michael Boyle



Aneetha de Silva MD - Government aurecon



Esme Borgelt MD Kelloggis



**Rodrigo Pizarro** ĽORÉAL



Ken Boal VP - Australia altalta CISCO



Michael Rodriguez MD TuncOut



**Richard Samuels** MD & EVP



**Henry Ruiz** CEO Asia and Group Chief Strategy Officer







Tammy Chan MD

PHILIP MORRIS INTERNATIONAL



Mark Anderson CEO



David Brudenell MD - Consumer eclipx



**Dana Lightbody** Executive Director and Summit Chair





Catherine Heilemann Director & Coach





Tamar Balkin
Organisational Psychologist
and Executive Coach
balkincoaching



Andrew Sherman Founder & Coach



Peter Ryan Founder



# What You Can Expect To Learn At Executive Leadership Summit 2019.



Learn how to lead with practicality and cultivate highperforming teams



Successfully navigate business strategy implementation and integration



Tune up on the fundamental principles of business success



Understand how the global economy affects your organisation



Lead innovation and navigate change to survive disruption



Competently lead multiple business functions and highperforming teams

# + Who Should Attend?

- C-suite including CEO
- EGM, GM, MD of all functional areas
- Head of Strategy, Marketing, HR and Operations
- Middle Managers
- Directorship and Board

# **Conference Logistics**



Shangri-La Hotel Sydney



176 Cumberland St, Sydney NSW 2000



26th - 29th November 2019



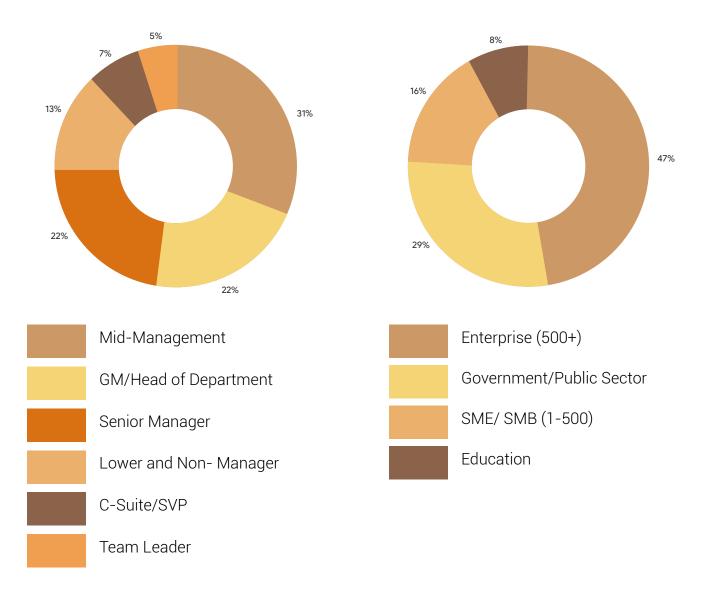
Conference Dates: 27 - 28 November



#### EXECUTIVE LEADERSHIP SUMMIT 2019

# Who You Will Meet At ELS 2019.

Here's a snapshot of our past audience:





# Who You Will Meet At ELS 2019.































































































































































































































































# **Conference Agenda.**

DAY 1 - 27TH NOVEMBER 2019

#### Unleash your leadership potential

#### **EXECUTIVE LEADERSHIP**

SESSION 1: Leadership Keynote - 9:00AM

#### Practical Executive Leadership: The mindset of an effective leader



Tim MacKinnon MD



It takes a very specific mindset and relevant and valuable experience to successfully run an organisation. Tim MacKinnon is the MD of Ebay Australia and New Zealand, and as the ultimate decision-maker for the online retailer's growth, partnerships and strategy, he knows more than anyone that it takes a strong, pragmatic and effective leader to ensure this online Titanic stays on course. He's joining us to teach you what he's learned in his years of experience in this exclusive keynote.

#### SESSION 2: Authenticity Keynote - 9:40AM

#### Developing the self-awareness and emotional intelligence of an authentic leader



Marnie Baker MD



Marnie has been with the Bendigo and Adelaide Bank Group since 1989 and an Executive of the Bank since 2000. She knows better than anyone how staying true to yourself is an essential leadership foundation, and she has the track record to prove it. Marnie has 30 years' experience in financial services in diverse positions, this has given her the scope of knowledge to fully comprehend the needs of contemporary businesses and how leaders can only add value if their values align with their organisation's. Marnie will show you how to ensure you are as effective as possible by aligning yourself with the right organisation.

MORNING TEA: 10:20AM

#### **UNLEASHING POTENTIAL**

#### SESSION 3: Operations Keynote - 10:40AM

#### Boosting productivity through efficient business operations



Michael Schneider



As the MD of Australia's leading home and lifestyle retailers in Australia, Michael Schneider knows the value of ensuring operations run smoothly. This is definitely helped by his extensive background in business operations, having also served as GM of Operations for both Bunnings and The Warehouse Group for many years. Before joining Bunnings, Michael held a range of senior operational, commercial and human resource roles across regional and national markets, both in retail and financial services businesses. In Michael's session you'll learn how to effectively manage team leaders to ensure all areas of business operations focus on productivity and profitability.

#### SESSION 4: Capability VIP Keynote - 11:20AM

#### How to boost your Creativity and Brain Power



Todd Sampson Adventurer, Filmmaker, Television Presenter and Businessman Todd is an adventurer, award-winning documentary-maker, television presenter and businessman. The Financial Review and News Limited ranked him as one of the most influential executives in Australia. He is theformer national CEO of Leo Burnett and currently sits on the Board of Directors of both Fairfax and Qantas. Todd is well known as a host of the television series GRUEN, REDESIGN MY BRAIN, and BODYHACK. In this engaging keynote, Todd will show you how you can boost your creativity and brain power with tools that he discovered while working on his acclaimed series.



#### LUNCH: 12:20PM

#### SESSION 5: Support Keynote - 1:20PM

#### Progressing your career and supporting your organisation through mentoring



Esme Borgelt MD

Kelloggis

Esme Borgelt has a passion for creating an environment where her team can have open conversations to drive for better results. As a mentor and a mentee, she knows the value of cultivating relationships with senior and junior staff to progress your career, support the next generation of business leaders, and retain vital institutional knowledge and skills. In this keynote, she will take you through her experience of mentoring and how you can use it to benefit your own leadership journey.

#### THE EVOLVING BUSINESS LANDSCAPE

#### SESSION 6: Innovation Keynote - 2:00PM

#### Ensuring your organisation stays relevant by driving valuable innovation



Michael Boyle MD

卿

As a stalwart of the ever-evolving IT industry, HP need to keep relevant by driving meaningful innovation. For Mike Boyle and his team at HP, innovation is not only the technology they create, but a necessary aspect of their business model and leadership philosophy. In his keynote, Mike will show you how to ensure your organisation stays relevant by driving meaningful innovation, and importantly, how to ensure that innovation is a core value of your leadership.

#### AFTERNOON TEA: 2:40PM

#### SESSION 7: Disruption Case Study - 3:00PM

#### Defending against disruption of your core business



Ken Boal VP – Australia & NZ

Ken Boal is Cisco's Australia & New Zealand boss. He is responsible for all aspects of their business in Australia & New Zealand, spanning sales & business development, technical engineering, services, customer success, local partnerships and innovation. As one of the largest and most-established organisations in the IT and networks space, Cisco are extremely vulnerable to disruption and must constantly work to stay ahead of their challengers. His case study will focus on lessons learned from Cisco's journey over the past few years, covering a range of themes spanning strategy, leadership, implementation and organisational alignment.

#### SESSION 8: Change Management Case Study - 3:40PM

#### Navigating business evolution with change management



Tammy Chan MD



Philip Morris Australia boss Tammy Chan is disrupting her own business. She aims to make PMI far more than a leading cigarette company, she's building PMI's future on smoke-free products that are a much better choice than cigarette smoking. Overseeing such a massive change to an established and controversial company means not only converting external stakeholders but also entrenched internal ideas and norms. Therefore, it is a gargantuan task in change management. In this case study, she will teach you what she learned in the process.

#### SESSION 9: Coaching Keynote - 4:20PM

#### The 5 question leader: The secret to working less hard and having more impact



Michael Bungay Stanier Author



Michael is an Australian/Canadian author of a number of successful books including **The Coaching Habit: Say Less, Ask More & Change the Way You Lead Forever**. In The words of Brene Brown: "It takes courage to ask a question rather than offer up advice. The Coaching Habit is a practical and inspiring book". Mastering five essential questions can help managers and leaders increase the focus, courage and resilience they need to have more impact in the work they do. In this practical, interactive and engaging session participants will discover; the three vicious circles that keep managers — and their teams — stuck; learn the five core questions they need so they (and those they lead) can focus on the work that matters; get three quick-to-master techniques to ask a question well (it's harder to do than it sounds!); find the Best Coaching Question in the World (and it has just three words); and understand how to apply the New Habit Formula to convert insight into new, sustainable behaviours.



# **Conference Agenda.**

DAY 2 - 28TH NOVEMBER 2019

#### Unleash your leadership potential

#### **KEEPING YOUR PEOPLE PERFORMING**

#### SESSION 1: People Keynote - 9:00AM

#### Understanding your people in order to lead them better



Suzy Nicoletti MD



People are key to Suzy Nicoletti's management style. She prides herself on hiring the best and brightest for their ideal job and constantly empowering them to reach their potential. Suzy is Twitter Australia's Managing Director, responsible for leading the strategy, revenue and local operations. Since joining Twitter in 2014, Suzy has been instrumental in the rapid growth of the Australian business, elevating the local office as an innovation hotbed for Twitter globally. In this session Suzy will show you how a strong engagement with your team, built on understanding, open-mindedness and trust, leads to better organisational performance and more effective leadership.

#### SESSION 2: High-Performance Case Study - 9:40AM

#### Strategic people management: Creating and leading high-performance teams



Mark Anderson CEO

As the CEO of a club that supports professional AFL, AFLW, VFL, VFLW, Wheelchair Footy and Netball squads, Mark Anderson knows a thing or two about managing high performance teams both on and off the field. Not only are his sport teams an excellent case study in themselves, he is at the helm of one of the most successful sports organisations in Australia, and one that is currently undergoing massive growth. Mark has a Master of Business Management and has a passion for leading change and establishing cultures which underpin organisational success, particularly within high performance environments.

#### SESSION 3: Brand Keynote - 10:20AM

#### Leading culture and brand: Two sides of the same coin



Nikki Lawson MD

Nikki Lawson is MD for KFC in the South Pacific region. She knows very well that maintaining a strong and consistent consumer proposition is essential in the highly competitive food industry. But with 35,000 employees scattered around the region, it's also incredibly difficult to make sure your team are upholding it. This is why band and culture are so closely linked. Ensuring everyone lives and breathes the same culture throughout the organisation makes the cultivation of a strong and consistent brand and customer proposition far easier and more meaningful. Learn her principles and gain her experience in this engaging and informative keynote.

MORNING TEA: 11:00AM

#### SESSION 4: Corporate Strategy Case Study - 11:20PM

#### Corporate strategy in a global context



Henry Ruiz CEO Asia and Group Chief Strategy Officer

REA Group

Henry is responsible for driving REA Group's long-term growth strategy across Asia and Australia. He has played a critical role in driving the product strategy for REA Group over the last eight years. Henry has been particularly instrumental in the group's successful expansion into the Asian market, which he now oversees as CEO. His session will go into the grit of rolling out a new growth strategy while making sure it integrates with existing core business strategy and drives organisational success.





#### STRATEGY AND LEADERSHIP

#### SESSION 5: VIP Leadership Strategy Keynote - 12:00PM

#### Strategy essentials: Determining why, how, when and where to act



Mark Bouris AM Entrepreneur, Author, Academic, Media Personality and Businessman Mark Bouris is one of the nation's foremost business strategists whose expertise has led to high-profile media and corporate arenas. He has established a successful career from building disruptive businesses to challenge the market and provide smarter solutions for consumers. Examples of his business panache are already well-known to thousands of Australians as host of The Apprentice and The Celebrity Apprentice on the Nine Network as well as through The Mentor television series and podcast with the Seven Network and Southern Cross Austereo. In this session, Mark will draw from his years of experience to explain the fundamentals of business strategy and its implementation so you can be a more effective and capable leader.

LUNCH: 1:00PM

#### SESSION 6: Strategy & Leadership Case Study - 1:40PM

#### L'Oréal's strategic shift from product to consumer focus in a rapidly evolving industry



Rodrigo Pizarro MD L'ORÉAL Navigating the business matrix for the largest beauty company, both locally and globally, is no simple task, but L'Oréal's local boss Rodrigo Pizarro is well placed to show you how it's done. Rodrigo leads all of the Group's operations and 30 brands in the ANZ market, which includes L'Oréal Paris, Maybelline, Garnier, Lancôme, Yves Saint Laurent, La Roche-Posay, Kerastase and Redken. With the emergence of new brands, products and retailers every month, the beauty retail sector is dynamic, rapidly evolving and therefore extremely demanding. To address this demand Rodrigo has moved from a product-led organisation to an industry completely driven by the consumer over the past 20 years, an also led the evolution of L'Oréal's product offering to ensure they continue to dominate this expanding consumer and retail environment.

#### THE EXECUTIVE TOOLKIT

#### SESSION 7: Stakeholder Keynote - 2:20PM

#### Stakeholder management when the stakes are high



Aneetha de Silva MD – Government It is difficult to imagine a more complex and high-stakes stakeholder engagement task than large scale public infrastructure projects, particularly when your company's livelihood depends on their success. Aneetha de Silva is MD of Aurecon's government business. With over 22 years' leadership experience in the private and public sectors, she has a wealth of experience in developing, procuring, delivering and managing large-scale infrastructure assets and services in high stakes environments with huge amounts of stakeholders. In this exclusive keynote, Aneetha will take you through her experience rolling out high visibility projects worth billions of dollars and how to ensure they stay on track while keeping everyone happy.

AFTERNOON TEA: 3:00PM

#### SESSION 8: Marketing & BD Case Study - 3:20PM

#### My crash course in marketing and business development



Michael Rodriguez
MD

Time Out is a remarkable case study in marketing. By providing advertising in the form of advice and reviews to hundreds of thousands of gourmands, aficionados and hipsters, this is a publication that has its target market front-and-centre, because without such steadfast focus, it would simply be a magazine full of ads. Originally a lawyer, Michael Rodriguez has established and led the Time Out brand in Australia for over 12 years. In that time he's had to wear many hats, but his biggest challenge was wrapping his head around its marketing strategy. At the summit Michael will take you through his crash course in marketing, war stories and all.

12



#### SESSION 9: Negotiation Case Study - 4:00PM

#### Growing revenue with creative deals and strategic partnerships



**Richard Samuels** Former MD & EVP

It's impossible to roll out a successful growth strategy without cutting deals and negotiating the terms to be as beneficial to your organisation aspossible. That's why we have Richard Samuels, the former Asia Pacific head of Twentieth Century Fox Television Distribution to explain how to do just that based on his 35 years of professional experience. He will also put a microscope to one of the largest and most transformative deals in mediahistory with the sale of 21st Century Fox to Disney for a staggering US\$71.3bn

#### SESSION 10: Digital Case Study - 4:40PM

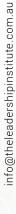
#### Driving a meaningful, sustainable, and pragmatic digital transformation



David Brudenell MD - Consumer

David Brudenell is an expert in digital transformations with over 15 year in senior roles doing precisely that. Having led many on the international and domestic stage, he can speak deeply about best practice and lessons learned from his wealth of experience. In this session, David will examine what it takes to develop and oversee a digital transformation that drives the efficiency, growth and sustainability of your business, and how to ensure it has lasting value for the organisation.

**END OF CONFERENCE: 5:20PM** 





# **Pre-Conference Workshops.**

26TH NOVEMBER 2019

#### Unleash your leadership potential

#### **WORKSHOP A: 9:00AM - 12:00PM**

#### Leading strategically and pragmatically

Designed to empower, challenge and transform, this workshop will give you the skills and knowledge to navigate your leadership journey and create value for your organisation and its people. Suitable for managers ready for leadership, executives who want a tune-up or for entrepreneurs starting a new venture, this workshop is a one-stop shop to ensure you fully realise your potential to influence and empower individuals and teams to achieve great things.

#### Learning Outcomes:

- Strategic visioning and operational planning
- Engaging the team in the journey
- Encouraging experimentation to drive continuous improvement
- Empowering your team to become a talent factory
- Courageous conversations and dealing with sub-par performance

#### **WORKSHOP FACILITATOR**



Peter Ryan Founder



Peter Ryan brings over two decades of senior Learning and Organisational Development experience gained across a diverse range of industries in some of Australia's most respected companies. Peter specialises in Leadership Capability Development and is very well regarded for his unique ability to engage and challenge participants in his customised programs. His passion is Ethical Leadership Practices, those that engender psychological safety within the organisation and enable contributors to flourish and develop.

#### **WORKSHOP B: 1:00PM - 4:00PM**

#### Leading with self-awareness and emotional intelligence

There is nothing more harmful and destructive than a divisive and contradictory leader. They build contempt and distrust and control their charges by fear and power games. You may get things done in the short term but ultimately, your team will self-destruct. Don't be driven by fear or a yearning for power. Lead with the intention to inspire and your workplace will benefit. One of the best ways to ensure you avoid this behaviour is to lead with emotional intelligence. Based 20+ years of Organisational Psychology experience, this half-day workshop will help you change behaviours that are ineffective and ensure you achieve your own goals and those of your organisation

#### Learning Outcomes:

- Understand emotions to improve performance in yourself and others
- Recognising emotional triggers in yourself and others
- How resilience and wellbeing impact your ability to regulate emotions
- Developing strategies to verbally and non-verbally communicate more effectively
- Build solid relationships through emotional tools and influence effectively
- Manage your emotions, even in stressful situations with difficult people

#### **WORKSHOP FACILITATOR**



Tamar Balkin Organisational **Psychologist** and Executive balkincoaching

Tamar's 20+ year career as an Organisational Psychologist has been driven by a belief that work and life should be an enjoyable, challenging and energising experience. Early in her career this involved corporate consulting, and for the last 18 years her focus has been predominantly executive coaching. She established Balkin Coaching to enrich the leadership capability and wellbeing of CEO's and senior executives, as they in turn can ensure the workplace is enjoyable, challenging and energising for all employees. As an Endorsed Organisational Psychologist, she has a commitment to a high standard of professional ethics and a legal requirement for peer supervision and 30 hours of annual professional development. This ensures that the achievement of her clients' goals are based on the latest research into human behaviour in the workplace.



# **Post-Conference Workshops.**

#### 29TH NOVEMBER 2019

#### Unleash your leadership potential

#### ₩orkshop A: 9:00AM - 12:00PM

#### Leading high-performance teams

Have you ever been part of a great team? A team where you loved to come to work every morning, a team that charged you up with energy, and a team that achieved things that you thought were impossible? This half-day workshop explores how providing people with clarity is crucial aspect of leading a high-performance team. At a time when almost half of leaders overestimate the amount of clarity they provide their team, this workshop will give you some practical tools to increase your clarity as a leader, and the clarity you provide to your team. This session is designed for current and future executives to prepare you to develop and guide your team to increase their engagement, productivity and overall performance.

#### Learning Outcomes:

- Understand how the need for clarity has never been more important
- Explore the advantages of providing increased clarity and the downsides when you neglect it
- Look at your own need for clarity and how this influences your team leadership
- Develop some practical ways to increase the clarity you provide to your team, including developing a shared purpose and goals
- From this session, you will walk away with an action plan to create greater clarity for you and your team

#### **WORKSHOP FACILITATOR**



Andrew Sherman Founder & Coach



Before becoming an executive coach, Andrew spent over two decades in leadership roles in marketing services organisations starting out in the UK at Bartle Bogle Hegarty, moving on to become a founding media director of M&C Saatchi, and later joining Publicis Groupe in Australia. Andrew's coaching practice is strongly influenced by his marketing services background and over a decade spent leading the operations of a media planning and buying company. Andrew wants to develop more intentional leaders to thrive in complexity and change. These are leaders who are deliberate and purposeful in how they go about leading and are not just focused on what they want to achieve. As a more intentional leader you will have greater self-knowledge to understand how your purpose, values and beliefs influence how you go about delivering results.

#### ₩ Workshop B: 1:00PM - 4:00PM

#### Creating value and knowing your worth

It's time to get clear on the 'what' and 'why' of your worth. There has been much talk of Simon Sinek's begin with why, and I'm with mostly with him. I believe you need to start with the problem you are trying to solve and go from there. For instance, with The Salary Coach I am trying to help you ask for, and get, what you want.

To do this we uncover the pearls that you have in you in relation to your capability to do your job and to do it well. We also need to uncover the pearls that businesses have within them, that help them to serve their market. We then need to encapsulate these pearls into sound grabs to help your audience understand them. Once you believe all of this, and you can do it with confidence, we move on to finding the courage to ask, learning the skills to negotiate it, and give you the skills you need to handle any difficult conversations that may arise.

#### Learning Outcomes:

- Develop an understanding on why the value of knowing your worth in your business is so important
- Tips on how to uncover your worth unpacking your 'pearls' as a business contributor/employee
- Develop practical tools on how to learn to uncover an employee's self-worth and how to build on this in a business environment
- Walk away from this session with a clear action plan on how to better understand your team's worth and how to best work with individuals on discovering this for themselves

#### **WORKSHOP FACILITATOR**



Catherine Heilemann Director & Coach



Catherine has honed her prestigious career working across the fields of Human Resources, Sales, Business and Change Management with some of the worlds most renowned, blue-chip clients including: IBM, Westpac, Allianz, Telstra, St. George, Blackmores, Xerox and Mobil Oil.

15



#### EXECUTIVE LEADERSHIP SUMMIT 2019

# **Price List.**

Please Note: Pricing Does Not Include GST

Your Selection Circle your option	First In Rates Ends 30th August	Early Bird Rates Ends 4th November	Standard Rates After 4th November
Conference Only	\$1,499	\$1,649	\$1,899
Conference + Pre- Workshop	\$2,199	\$2,399	\$2,599
Conference + Post- Workshop	\$2,199	\$2,399	\$2,599
Entire Event (All 4 Days)	\$2,599	\$2,899	\$3,099
Corporate Group (8 Tickets)	\$9,999		
Workshop Only	\$999		
Standard Exhibition Package	\$5,999	Includes 1x 2m x3m exhibition space and table + 1 x conference pass + logo on the brochure	

# + Group Discount

Looking to send more than 1 team member? Interested in bringing a colleague along? Learning is always better when done in teams (and your company gains more value too!) Take advantage of our group discounts:

- Register 3 attendees and get a 5% discount
- Register 4-5 attendees and get a 10% discount
- Register 6 or more and get a 15% discount

Please contact The Leadership Institute on (02) 8248 0200 if you have any issues.





#### EXECUTIVE LEADERSHIP SUMMIT 2019

# **Terms and Conditions.**

## + Group Discount

The following cancellation policies apply to all Leadership Institute events. Whilst Leadership Institute is sympathetic to the inevitability of changing circumstances, Leadership Institute incurs costs for each cancelled registration. It is for this reason that the following cancellation policies are non-negotiable:

- If a registration is cancelled more than 21 working days before the date of a scheduled event, the fee of that registration will be refunded, minus a \$300 processing fee;
- If a registration is cancelled between 21 and 7 working days before the date of a scheduled event, the registered participant will receive a redeemable credit note that can be used to attend another of Leadership Institute's events (subject to availability of venues);
- If a registration is cancelled less than 7 working days before the date of a scheduled event, Leadership Institute is unable to issue a refund or credit note due to the significant expenses already incurred by Leadership Institute.

#### + Changes to Event

A tremendous amount of effort is spent to ensure all of Leadership Institute's events proceed as originally marketed. It is with regret that circumstances beyond Leadership Institute's control can prevent this from happening. As such, Leadership Institute reserves the right to change the speaker and/or agenda details at any time throughout the marketing lifecycle of an event. It should go without saying that Leadership Institute will diligently minimise the risks of changes to any event and will always ensure events deliver the content that is advertised. Leadership Institute will notify all participants of any changes in a timely manner leading up to an event.

#### + Customer Privacy

Leadership Institute takes diligent action to ensure all client details are protected. Furthermore, we respect our customer's right to 'opt out' of our various promotional activities for relevant, upcoming events. If you do not want to receive further information about our upcoming conferences, training courses and learning experiences, please email us at info@theleadershipinstitute.com.au

## + Once You Are Registered, What Is The Next Step?

When you have registered for an event, and that registration has been received by Leadership Institute, you will be sent a confirmation email. This will include your invoice and any relevant information regarding the event you are registered for. Leadership Institute will regularly keep you updated regarding the events for which you have registered. If you require any further information visit our website at: theleadershipinstitute.com.au or call us on (02) 8248 0200.